





NUESTRA HISTORIA

Islas de sabores was born in 2008 from an idea of its founder Giuseppe Salerno, its current president and administrator with the aim of importing and distributing the best Italian products to Dominican Republic.

Finally began operations in 2010, Islas de Sabores, SRL. begins to carefully select products of Italian quality food excellence, for promotion and distribution exclusively in direct collaboration with Italian companies and producers.

Becoming the No.1 representative in the Dominican Republic of "MADE IN ITALY"

With more than ten years the company maintains the passion that gave rise to its creation and that has contributed to strengthen its position in the market as a serious importer and distributor, committed to offering the best and most varied offer of products, focused on quality, good service and honesty.

THE EXTRAORDINARY

ITALIAN TASTE

SERVICIOS



ADVISORY SERVICE

The satisfaction of our clients is one of our main missions, that is why we strive daily to assist them in the process of identifying the most exclusive and profitable products with the help of our expert salesperson working as a team with all clients to identify the products ideal to meet their needs.



DELIVERY AND LOGISTICS

Our delivery and distribution services are nationwide, to all parts of the country. With this service, we ensure that all of our clients' orders arrive at the facilities at the time and place requested as requested.

We have a fleet of trucks that deliver daily to our customers with a commitment time of less than 24 hours maximum. Guaranteeing the trust placed in our hands.



CUSTOMER SERVICE

A space created in order to offer our clients product and logistics assistance for their orders when placing them, promoting the easy, fast, transparent communication of information on products, prices and available stock.



PRODUCT CATEGORIES

With a wide portfolio of imported and exclusive products, Islas de Sabores represents the best partner for Italian producers and brands to supply the HORECA and RETAIL channel in the Dominican Republic.

Focused on multiple segments

- Pasta and Food.
- Sausages and Cheeses.
- WINES, Beverages and Liquors.



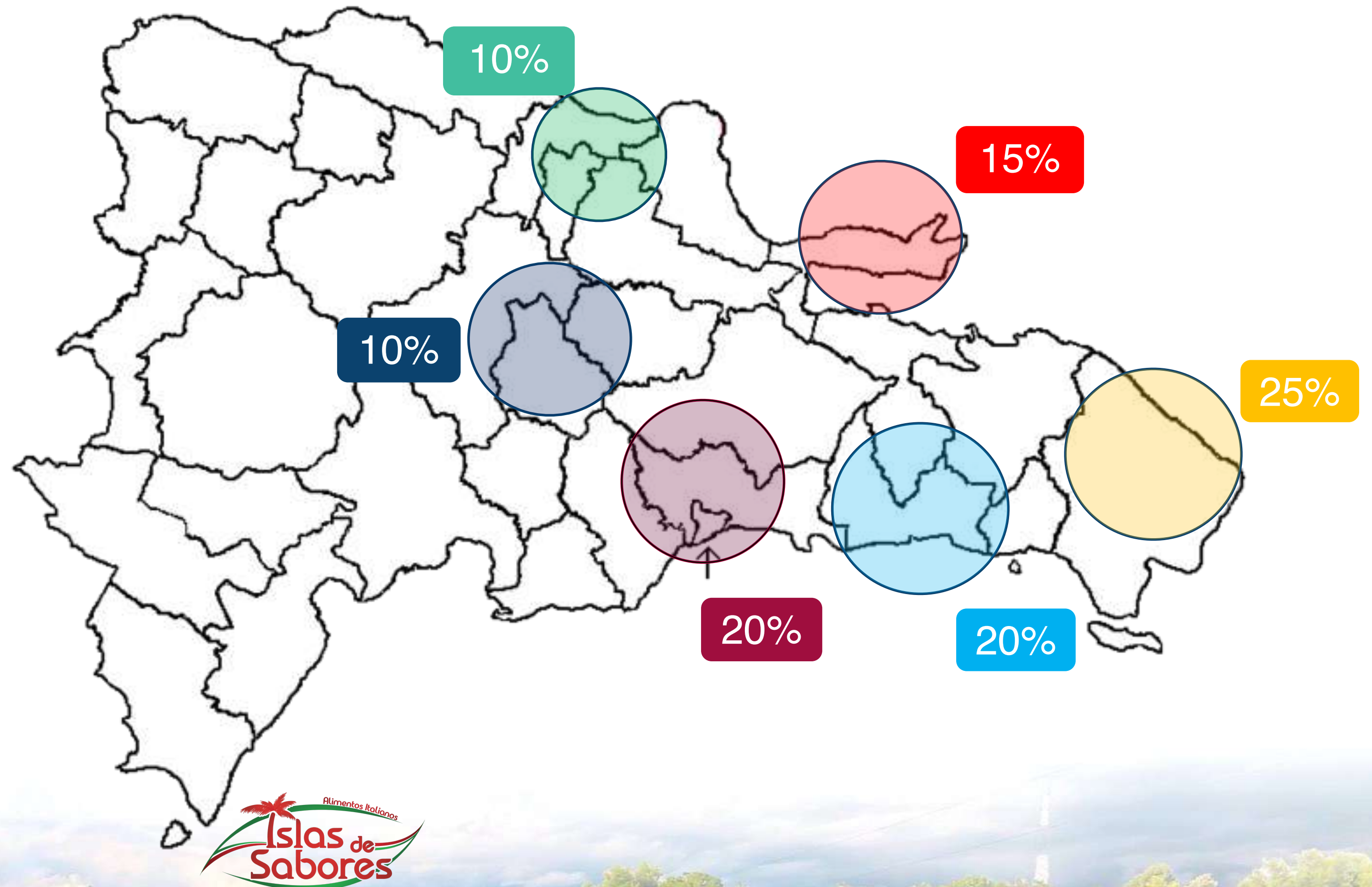
DISTRIBUTION AND SALES

With a national scope and distribution in the main cities and tourist areas, with sustainable growth in the last 10 years of 10% and 15% year after year, the Flavors Islands has positioned itself as a benchmark when it comes to talking about 100% Italian products.

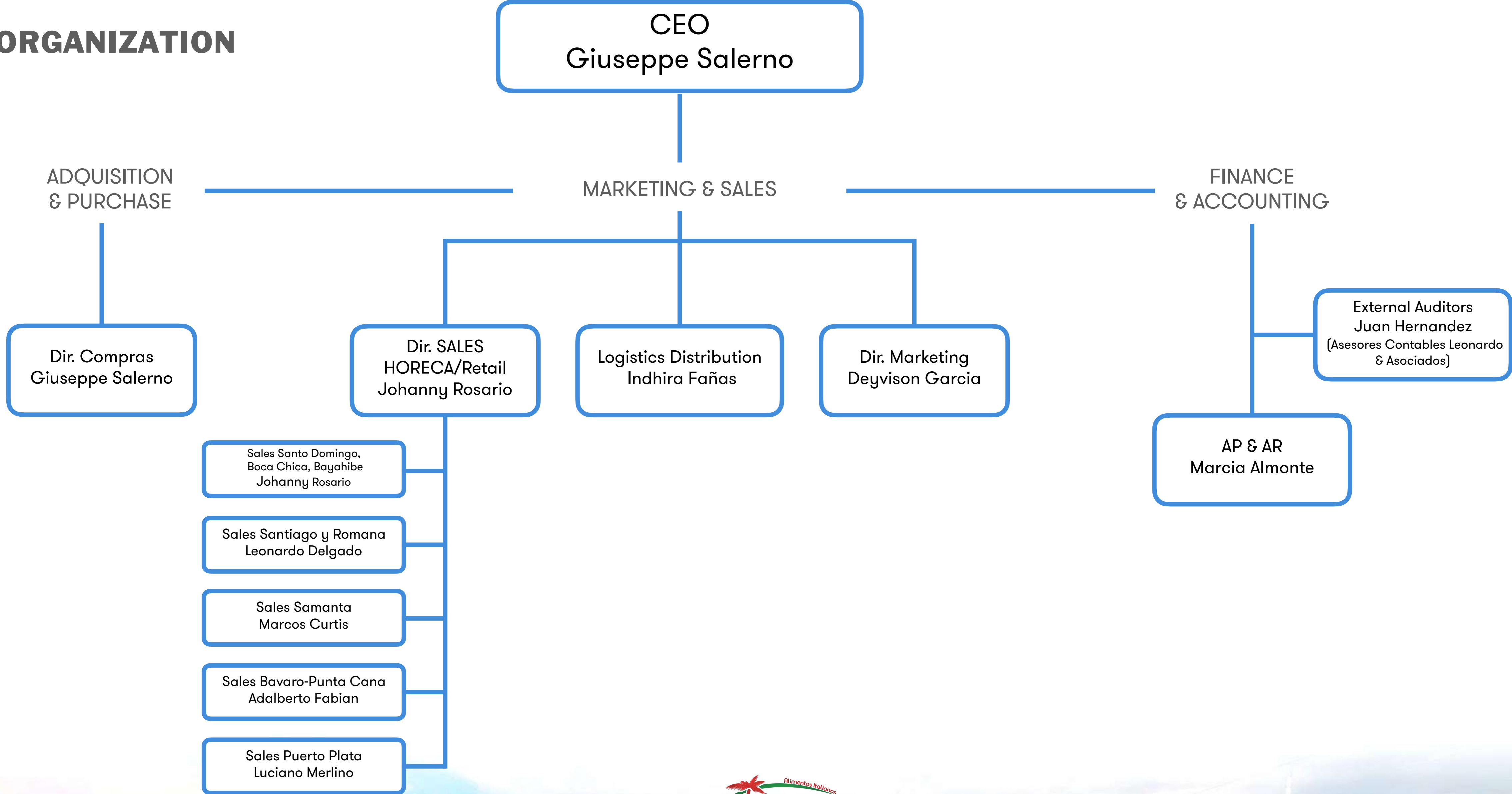
Turn Over 2019:

- 2.5 Millones of USA Dollars
- +100 thousand bottles sold.

- Puerto Plata, Cabarete, Sousa
- Santiago – Region Cibao
- Santo Domingo
- Boca Chica, Bayahibe, La Romana
- Bavaro, Punta Cana
- Las Terrenas, Samana



ORGANIZATION



PORTAFOLIO BRANDS / FOOD

Our product portfolio is specialized to supply the HORECA channels and with a growing presence in the retail channels, Gourmet products for haute cuisine restaurants and products for consumption at home.

+ 15

BRANDS REPRESENTATIVES

+ 25

PRODUCT LINES
IN DISTRIBUTION



PORTAFOLIO BRANDS / Wine - Beverage n' Liquors

Our selection of wines and beverages is characterized by being the largest and most complete 100% Italian selection in the Dominican Republic. Bringing the high quality, heritage and history of Italian wine to the best restaurants and wine lovers.

+ 20

ITALIAN WINERIES

+ 10

BEVERAGE BRANDS AND LIQUORS

-BODEGAS DE VINOS-

-LICORES & BEBIDAS-

CLIENTS

With over 150 clients around the country, our mission and pride is to represent and bring to our clients a part of the best that Italy has to offer, its products and gastronomic and wine culture. To achieve this, we ensure that we have suppliers who share our values and are aligned with our mission.

+ 130

RESTAURANTS & BARS

+ 15

HOTEL CHAINS & DISTRIBUTORS

+ 5

SUPERMARKET CHAINS & SPECIALIZED STORES



-RESTAURANTES & BARES-

-CADENAS HOTELES & DISTRIBUIDORES-

-CADENAS SUPER MERCADOS & TIENDAS ESPECIALIZADAS

10 YEARS

REPRESENTING ITALIAN QUALITY

10 Years Representing the "Made in Italy"

Our commercial success rests in large part on the solid relationship that we have managed to establish with each of our suppliers, whom we consider, rather than sellers, strategic business partners.

Based on this principle, we strive to work collaboratively with these important business partners, allowing us to provide our clients with the exceptional service that is the key to our growth and leadership.



PRESENT AND FUTURE

“

Continuing with our commitment and mission, we are currently developing new projects focused on services and expanding our product portfolio for the retail channel and end consumers.

Aiming at and bringing directly to the people, the 100% Italian culinary and food and wine culture.

PROJECTS

- La Vineria Italia (Lanzado/Activo)
- Mercato Italia “DeliMarket” (Desarrollo)
- La Cucina Italiana (Desarrollo)
- OSTERIA BOX (Desarrollo)



La Vinería

— TIENDA & BAR DE VINOS —

100% VINOS ITALIANOS

LaVinería

— TIENDA & BAR DE VINOS —
100% VINOS ITALIANOS

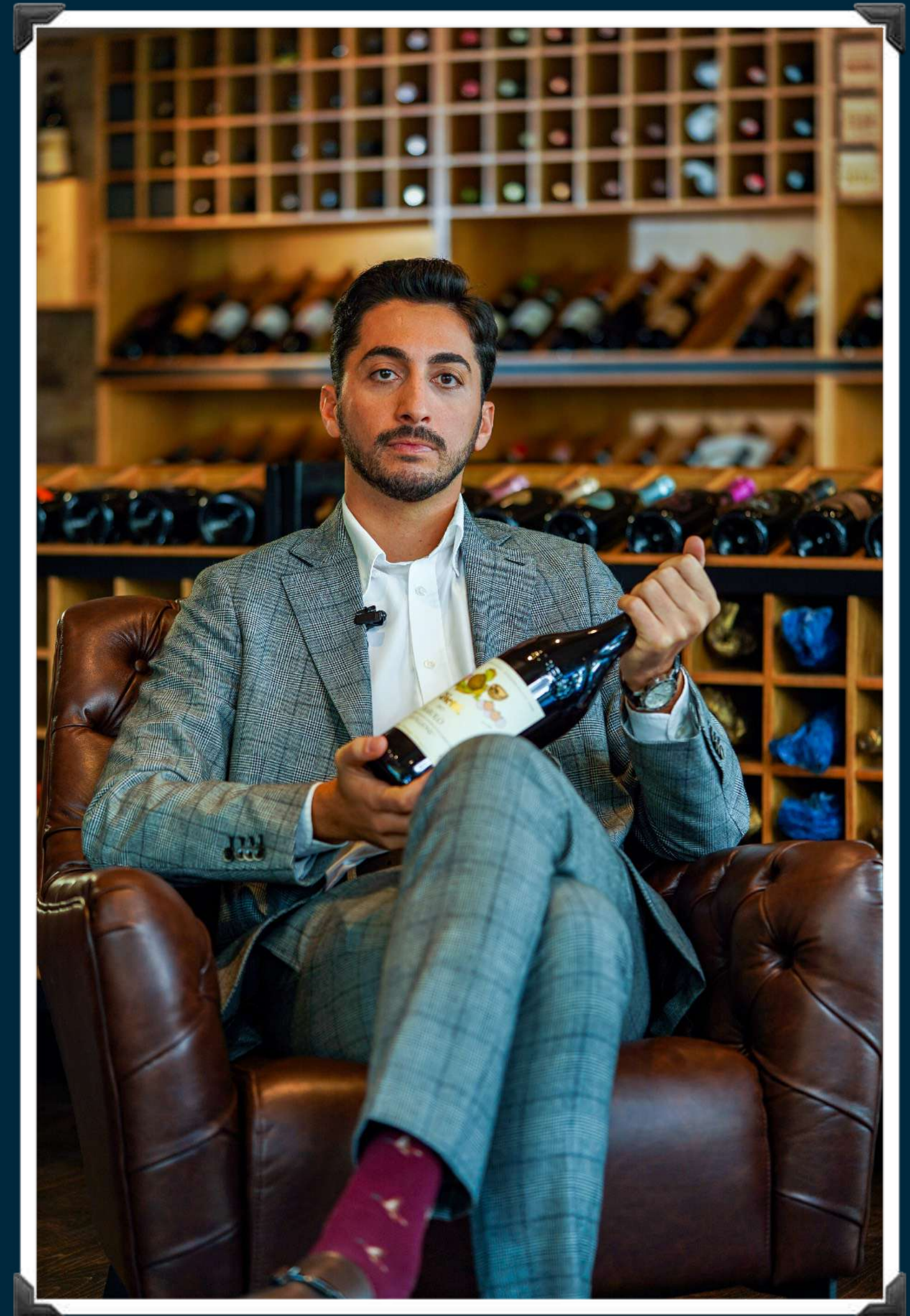
"The heritage and quality of Italian wine in one place, exclusive for wine lovers."

In July 2019, Giuseppe Salerno completed one of the growth stages of his company Islas de Sabores through the opening of his first exclusive boutique store for Italian wines in the very heart of the city of Santo Domingo.

In order to satisfy the market's need to discover the wonderful and historical world of Italian oenology and acquire exclusive wines from the "bel Paese", inaugurated on November 22, 2019, being the first wine store of the future franchise.



El Mundo del Vino Italiano En Santo Domingo

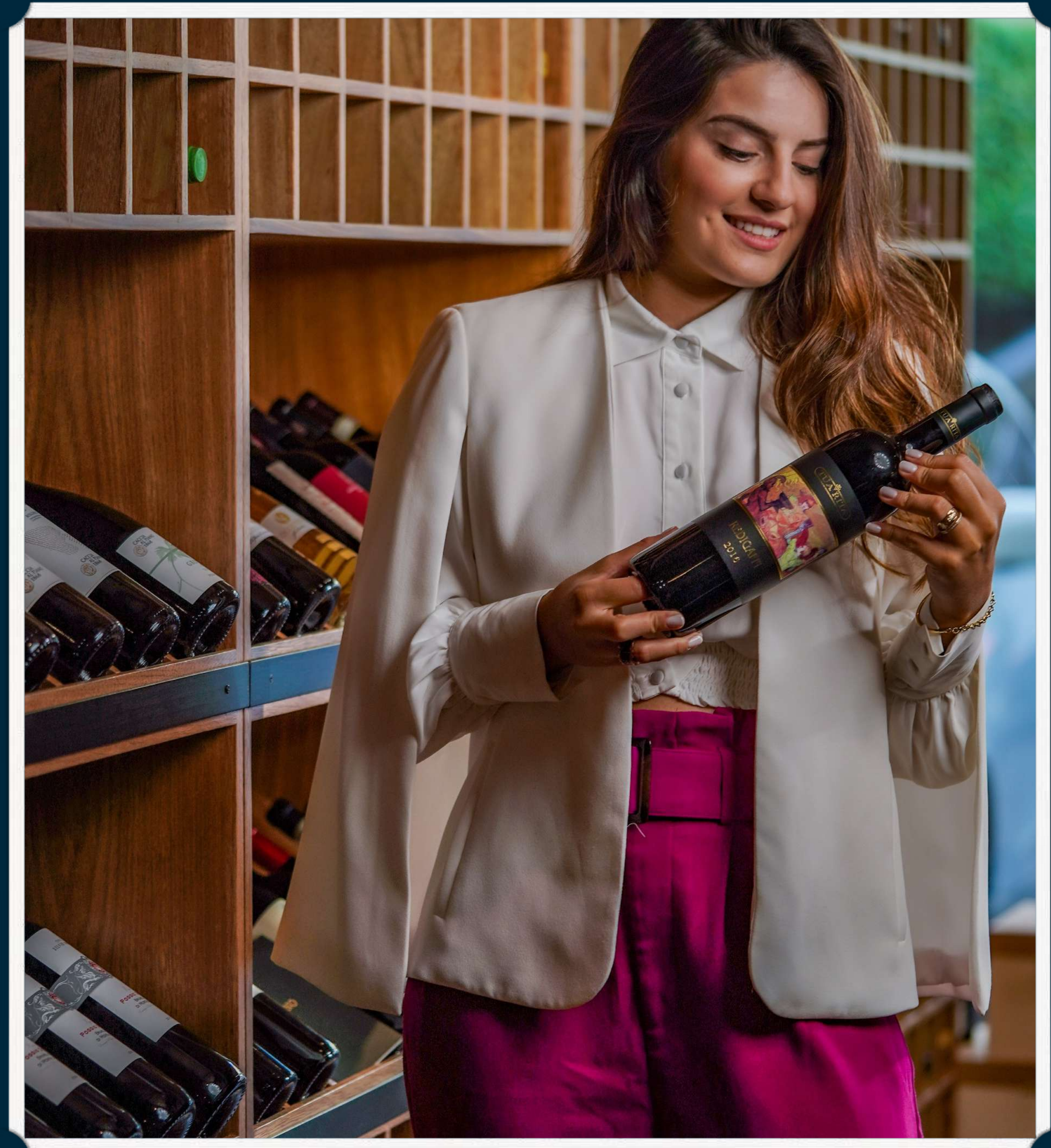


LaVinería

— TIENDA & BAR DE VINOS —
100% VINOS ITALIANOS

MÁS
| DE **150** ETIQUETAS DE VINOS
100% ITALIANOS

With a selection of more than 150 labels of 100% Italian wines, selected and imported exclusively among the most recognized wine producers, La Vineria consolidates itself as the only interpreter of exclusively Italian oenology in the country.



LaVinería

— TIENDA & BAR DE VINOS —
100% VINOS ITALIANOS

-The Store

Specialized sales with an innovative service that through a dedicated Wine Manager guides the client in their acquisition and learning process. It has a tasting room dedicated to wine tasting and wine dinner, available for private events. In a modern and dynamic environment where wine is the absolute protagonist.



La Vinería

— TIENDA & BAR DE VINOS —
100% VINOS ITALIANOS



- Wine Bar -

Inside La Vineria, there is also a restaurant service with sausage boards and cold cuts typical of the different regions, with products coming directly from Italy. A true Italian food and wine corner in the center of Piantini.



LaVinería

— TIENDA & BAR DE VINOS —
100% VINOS ITALIANOS

-Online Shop-

In times where the information and technology era brings consumers and producers closer together, it is our duty to carry and satisfy the needs of our clients with services that are in keeping with the times.

Our online store allows to easily and simply purchase our wines, make reservations for, private tastings and events in our Tasting Room. In a friendly and intuitive way, guiding customers through structured collections for understanding and learning about the world of Italian wine.

All complemented by the home delivery service at our Clients' House of 45min or less.

MÁS DE 150 ETIQUETAS DE VINOS 100% ITALIANOS

VINO EN CASA

LA GRANDEZA DEL VINO ITALIANO A LA PUERTA DE SU CASA

LA SELECCIÓN DE VINOS ITALIANOS MÁS GRANDE DE SANTO DOMINGO DE LA TIENDA A TU PUERTA.

LA TIENDA

Con una selección de más de 150 etiquetas de vinos 100% italianos, seleccionados e importados exclusivamente entre los más reconocidos productores de vinos del país itálico, representamos el único intérprete de la enología exclusivamente italiana en el país.

“LA HERENCIA Y LA CALIDAD DEL VINO ITALIANO EN UN SOLO LUGAR, EXCLUSIVO PARA VERDADEROS ENTENDEDORES”

RECIENTES LLEGADOS

- Finito Cavanera Etna Rosso RD\$2,950.00
- Finito Cavanera Etna Bianco RD\$2,650.00
- Poliziano Vino Nobile di Montepulciano DOCG (2015) RD\$3,000.00
- Poliziano Vin Santo di Montepulciano DOC (2011) RD\$7,500.00
- Poliziano Le Cagnole Vino Nobile di Montepulciano DOCG (2015) RD\$10,000.00

COLECCIONES

- Vinos que definieron el Arte del Vino en Italia
- Vietti Barolo Castiglione DOCG (2015) RD\$4,800.00
- Tio Rita Redigatti (2016) RD\$19,000.00
- Finito Bayamese (2016) RD\$1,450.00
- Finito Santagostino Baglio Sorio (2012) RD\$1,850.00
- Finito Harmonium (2014) RD\$2,800.00

Vietti Barolo Castiglione DOCG (2015)

RD\$4,800.00

Desde pequeños pero importantes viñedos de edad entre 7 y 40 años nasce el Barolo DOCG de Vietti, un vino fascinante amejado 30 meses en barrique de poderosa estructura tánica.

Notas de Cata: Hermoso rubí brillante. Nartz de tierra fina, pero ahora mismo bastante hacia atrás. Paladar suculento con una poderosa estructura tánica. Realmente largo y un poco vibrante. Acabado firme y largo de frutos rojos.

Maridaje: Vino para las grandes ocasiones, perfecto para maridar con carne roja o pastas con salsas importantes.

Premios Internacionales: 93 Puntos James Suckling, 92 Puntos Wine Spectator, 94 Puntos Robert Parker.

LaVinería

— TIENDA & BAR DE VINOS —
100% VINOS ITALIANOS



- Wine Club -

The wine club, dedicated to wine lovers and those interested in learning, having exclusive and personalized food and wine experiences and services.

WINE ENTHUSIAST:

Membership for wine lovers, through accumulated points, with each purchase online, in stores or our wine bar. With exclusive access to special promotions throughout the year and promotions with discounts of up to 15% on the purchase of wine to take away.

WINE COLLECTOR:

For those experts, collectors and (Master) sommeliers, who appreciate the exclusivity and access to vintage reserves and cult wines, it is the most exclusive membership and only customers with a purchase history of USD \$ 5,000.00 or more can obtain it. They enjoy invitations to private tastings, dinner pairings from the hands of certified sommeliers (WSTE L3) and recognized chefs from the country, Open House and private Events, selectable for the closed pre-sale, for a certain number of clients to exclusively buy of wine vintages reserves (pre-release) or launched by our partners wineries.



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100% VINOS ITALIANOS

American Express Experience

Our partnership with American Express® and Banco Scotiabank to create and bring Italian food and wine experiences to wine lovers cardholders AMEX clients in the Dominican Republic.



AMERICAN EXPRESS



NO vivas la vida SIN ELLA™



Comparte con papá lo mejor de Italia

Disfruta un 25% de ahorro al pagar
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 [@BortolomiolRD](https://www.instagram.com/BortolomiolRD)

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